

Our Ref: PDR/as/MA/JM  
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Mr Simon Patel  
SPR Roofing Contractors Ltd  
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By e-mail: melanie@spr-roof.uk

Dear Simon

### **Weber Recognised Contractor – External Wall Insulation**

Welcome on board to the Weber Contractor Network. You have recently been awarded the status of a Recognised Contractor. This introductory level provides a starting platform to provide your company with the ability to progress through the defined categories of status.

To receive the benefits of becoming a **Weber** Recommended Contractor please see below the relevant criteria required that needs to be fulfilled in advance of progression to this next tier. Your Application Manager can support your requirements with a documented personal training and development plan.

#### **Definitions**

**Recognised Contractors** employ operatives with the relevant trade skills. Their business details are held in the **Weber** information system.

- Known by **Weber**
- Existing operator in the relevant Industry
- Attending training at **Saint-Gobain Technical Academy**
- Commitment to develop skill base within the business
- Expresses an interest to develop services through **Weber** contractor's hierarchy
- Demonstrable training plan in place.

**Recommended Contractors** operate in the relevant field of specialist activity and are nominated for projects to clients and specifiers.

- Successfully completed a minimum of six projects using Weber products
- Demonstrate a proactive approach to Best Practice
- Achieved required installation standard consistently
- Health and Safety culture within the business
- Financially secure organization
- Evidence of reciprocal business development and lead sharing activities ongoing
- Beneficiary of **Weber** leads process
- Technically competent to specify works and provide advice on system selection with **Weber**
- Willing to accept site inspections and audits of work
- Send new operatives on training courses
- Own/competent in modern methods of applications/pumps
- Understand **Weber** ordering process and lead times etc.

We look forward to work more closely with you and thus to build a successful working relationship.

Yours sincerely



**PAUL ROBERTS**

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